

MINISTRY OF INDUSTRY AND TRADE  
HANOI BEER ALCOHOL AND BEVERAGE  
JOINT STOCK CORPORATION

THE SOCIALIST REPUBLIC OF VIETNAM  
Independence - Freedom - Happiness

Ha Noi, ....., 2026

**PROPOSAL TO THE GENERAL MEETING OF SHAREHOLDERS**  
**Re: Approval of the 2025 financial statements and profit distribution plan**

To: 2026 Annual General Meeting of Shareholders

*Pursuant to the Law on Enterprises No. 59/2020/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on June 17<sup>th</sup>, 2020;*

*Pursuant to Decree No. 140/2020/NĐ-CP dated November 30<sup>th</sup>, 2020;*

*Pursuant to Circular No. 16/2023/TT-BTC amending Circular No. 36/2011/TT-BTC on guidelines for state capital investment in enterprises, dated March 17<sup>th</sup>, 2023;*

*Pursuant to the Charter of organization and operation of Hanoi Beer Alcohol and Beverage Joint Stock Corporation;*

*Pursuant to the 2025 Separate financial statements and the 2025 Consolidated financial statements of Hanoi Beer Alcohol and Beverage Joint Stock Corporation ("HABECO"), which have been audited by NVA Auditing Company Limited,*

The Board of Directors of Hanoi Beer Alcohol and Beverage Joint Stock Corporation respectfully submits to the General Meeting of Shareholders for approval of the 2025 financial statements and profit distribution plan of HABECO as follows:

**1. Approval of 2025 financial statements:**

The Board of Directors respectfully submits to the General Meeting of Shareholders for approval the 2025 separate financial statements and 2025 consolidated financial statements of HABECO, which include the following key financial indicators:

Unit: VND

No.	INDICATORS	SEPARATE FINANCIAL STATEMENTS (VND)	CONSOLIDATED FINANCIAL STATEMENTS (VND)
I	Total assets	6,111,015,559,875	7,550,755,316,813

No.	INDICATORS	SEPARATE FINANCIAL STATEMENTS (VND)	CONSOLIDATED FINANCIAL STATEMENTS (VND)
1	Current assets	4,356,390,335,587	5,943,328,780,153
2	Long-term assets	1,754,625,224,288	1,607,426,536,660
II	Resources	6,111,015,559,875	7,550,755,316,813
1	Liabilities	1,774,813,708,631	2,152,636,508,881
2	Owner's equity	4,336,201,851,244	5,398,118,807,932
2.1	Owner's contribution capital	2,318,000,000,000	2,318,000,000,000
2.3	Business promotion fund	1,083,800,291,522	1,532,691,904,862
2.4	Other funds	10,737,027,465	10,737,027,465
2.5	Retained profit after tax	923,664,532,257	859,335,903,652
2.6	Non-controlling interests	0	676,963,971,953
2.7	Funding sources	0	390,000,000
2.8	Fund to form fixed assets	0	0
3	Net revenue from sales and provision of services	5,910,552,363,420	8,540,018,196,174
4	Net profit from operating activities	474,789,585,781	582,133,679,437
5	Total profit before tax	488,672,238,215	610,457,152,840
6	Profit after tax	400,256,911,984	491,498,313,672
6.1	Profit after tax of the parent company		467,204,926,411
6.2	Profit after tax of non-controlling shareholders		24,293,387,261

*(The above figures are extracted from the HABECO's audited 2025 Separate and Consolidated financial statements).*



## 2. Approval of profit distribution plan for 2025:

Unit: VND

No.	Indicators	Amount	Note
I	Profit after tax 2025	400,256,911,984	Profit after tax in 2025 based on HABECO's 2025 separate financial statements
II	Undistributed profit from the previous year	6,056,702,727	
III	Distribution of profit after tax in 2025 = (I) + (II)	406,313,614,711	
IV	Fund appropriation & dividend payment = (1) + (2)	398,958,679,037	
1	Appropriation to the Parent Company's funds	46,622,679,037	
1.1	Reward and welfare fund of the Parent Company	45,157,599,842	Pursuant to the provisions of Law No. 68/2025/QH15 and Decree No. 248/2025/ND-CP dated September 15th 2025, issued by the Government.
1.2	Reward fund of the Board of Directors and Board of Supervisors	1,465,079,195	
2	Dividend payment 2025	352,336,000,000	
-	Payment ratio (%)	15.2%	
V	Remaining undistributed profit = (III) – (IV)	7,354,935,674	Due to the decimal fraction in the dividend payout ratio leading to remaining undistributed profit, this retained profit will be accumulated by HABECO to be carried forward for dividend payment in the following year.

Respectfully ask for the consideration and approval of the General Meeting of Shareholders.

Best regards!

**O/B THE BOARD OF DIRECTORS  
CHAIRMAN**

***Recipients:***

- Above;
- BoD;
- BoS;
- Archive: AD, TV.

**Tran Dinh Thanh**